



Ernest Wilson Buyers Service

Here at Ernest Wilson we know that purchasing a business, whether you're a first time buyer or have bought previously, has the potential to be a little overwhelming at times and throw many unanswered questions at you. If you're thinking of buying a business and would like to have a chat with a specialist who can talk you through the process from start to finish and answer all your questions, we would love to meet with you!

What can I expect from the Ernest Wilson Buyers Service?

- This is an informal, free of charge discussion with one of our friendly Business Consultants over a cup of tea or coffee.
- The consultation normally takes about an hour, but we can spend as little or as long with you as you like.
- We will talk about your specific criteria that's important to you in a business, and tailor a search of businesses that meets your personal requirements.
- You are not obliged to buy, or even view a business after your meeting but most potential buyers find a meeting with us to explore their options extremely helpful and we're sure you will too!

What will we discuss?

We are happy to answer any questions you have, but an idea of some questions that most buyers ask are:

- How do other purchasers choose which type of business to buy and why do some buy freehold and some buy leasehold?
- What questions should I ask at a viewing?
- If I find a business I want to buy, what are the next steps?
- How do I assess the profitability of a business?
- How do I know a business is turning over the advertised takings?
- How does a lease work?
- What happens if I need to raise a loan and how much can I raise?
- How is a business valued?



Why not get in touch today and arrange a time at your convenience to meet with us?

You can e-mail us at sales@ernest-wilson.co.uk, or call on 0113 2382900.

We look forward to hearing from you!



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